POSTAL FACTS

2015



IT'S A FACT

The United States Postal Service delivers more mail to more addresses in a larger geographical area than any other post in the world.

153.9 million delivery points nationwide 244,365 total delivery routes

32,000 total facilities



elcome to the 11th annual edition of the award-winning *Postal Facts*. Last year's edition won the PR News Platinum Award for best external or online publication—a great achievement—and we are proud of the recognition. But we aren't resting on our laurels. Each year we work to improve this publication so that it continues to be a valuable resource and reference for everyone. Only a fraction of the facts and trivia are inside these pages. Please go to *usps.com/postalfacts* for the entire story.

Megan J. Brennan

Postmaster General and Chief Executive Officer

SIZE AND SCOPE

he United States Postal
Service delivers more mail
to more addresses in a
larger geographical area
than any other post in the world.
The Postal Service delivers to more
than **154 million** addresses in every

state, city and town in the country. Everyone living in the United States and its territories has access to postal products and services and pays the same postage regardless of their location.

If it were a private sector company, the U.S. Postal Service would rank
43rd
in the 2014 Fortune 500.

In the 2014
Global Fortune 500 list,
the U.S. Postal Service
ranked
134th.

5 YEARSFACTS AND FIGURES

5 Years of Facts and Figures	2014	2013	2012	2011	2010
Annual Revenue	\$67.8 B	\$67.3 B	\$65.2 B	\$65.7 B	\$67.1 B
Total Career Employees*	486,822	489,727	522,144	551,570	583,908
Total Mail Volume	155.4 B	158.4 B	159.9 B	168.3 B	170.9 B
Total First-Class Mail Volume	63.6 B	65.8 B	68.7 B	72.5 B	77.6 B
First-Class Single Piece Mail Volume**	21.5 B	22.6 B	23.2 B	25.8 B	28.9 B
Total Shipping / Package Volume***	4 B	3.7 B	3.5 B	3.3 B	3.1 B
Delivery Points	153.9 M	152.9 M	152.1 M	151.5 M	150.9 M
Total Postal-Managed Retail Offices	31,662	31,702	31,857	31,900	32,028
Total Retail Offices	35,641	35,074	35,369	35,756	36,222
Total Retail Revenue	\$19 B	\$18.3 B	\$17.5 B	\$16.9 B	\$17.5 B
Alternate Access Revenue Percentage	43.7%	41%	39.1%	35.5%	30.7%
Online Revenue – usps.com****	\$1 B	\$873.3 M	\$787 M	\$704 M	\$643 M
Online Customers	500 M	435.4 M	366.8 M	423.6 M	373.2 M
Total Delivery Routes	244,365	225,152	227,000	228,160	230,600
Total Vehicles	211,264	211,654	212,530	213,881	215,625

^{*}As of Feb. 15, 2015

^{**}Mail bearing postage stamps — bill payments, personal correspondence, cards and letters, etc.

^{***}Includes Priority Mail, Priority Mail Express, First-Class Packages, Package Services, Parcel Return Service and Parcel Select.

^{****}These figures are included in Alternate Access Revenue.

THE POST OFFICE IS ALWAYS OPEN USPS.COM AND USPS MOBILE

he Postal Service website — usps.com — is like an online Post Office at your fingertips, and is open for business 24/7.

33.9% online customer increase since 2010

Click-N-Ship

customers created

48.8 million labels,

which generated more than

\$534.8 million

in sales in 2014.

Click-N-Ship allows customers to print shipping labels with postage for

Priority Mail, Priority Mail Express, Global Express Guaranteed, Priority Mail International and Priority Mail Express International.

In 2014, the

Postal Service app

was downloaded

1.7 million

times

across all platforms.

In 2014,

there were more than

63.4 million visitors

to the mobile site

- m.usps.com -

averaging

224,000 visits per day.

usps.com

is one of the most frequently visited government sites with

1.2 billion visits

since last year — averaging more than

3.9 million visitors

each day.

In order of popularity, the top *usps.com* sites last year:

USPS Tracking

ZIP Code Lookup

Click-N-Ship

Postal Store

Domestic Rate Calculator

Stamp and retail sales at

The Postal Store,

the official online Post Office, totaled more than \$296 million.

Online revenue

increased

55.5% and alternate access revenue increased

53.7% both in the last 5 years.

There is a
Post Office
on your phone

m.usps.com

PEOPLE. COMMUNITY. SOCIAL RESPONSIBILITY.

he Postal Service is part of the fabric of this nation. Postal employees make a difference in every community across the country.

"Delivering the Gift of Life" more than **59,000**

postal employees and their families have joined the donor registry.

Each year, postal employees go beyond the call of duty, some even risking their own safety to save the lives of the customers they serve.

> In 2014, the Postal Service recognized

262 employee heroes.

Since 1912, postal employees, charities and individual and corporate volunteers have helped children and families in need experience the magic of the holiday season by answering letters to Santa.

In 2014, the Postal Service celebrated the **102nd anniversary** of the Letters to Santa program. ■ The Postal Service and the National Association of Letter Carriers hold the largest one-day food drive in the nation. More than 1.3 billion pounds of food have been collected since the drive began in 1993.

In 2014, more than 73 million pounds of food were collected.

Last year,
5,581
postal employees
were attacked in more
than
62 cities
due to
dog bites.

POSTAGE STAMPS

ostage stamps are miniature works of art designed to reflect the American experience and highlight heroes, history, milestones, achievements and natural wonders.

This semipostal stamp has raised more than



\$80.1 million

for breast cancer research since 1998.

19.4 billion

U.S. postage **stamps** were **printed** in 2014.

\$636.3 million

in stamps and stamp product orders was received by mail, telephone (1-800-STAMP-24) and online at usps.com/stamps in 2014—an increase of

10% from last year.

19 billion

postage **stamps** were **sold** in 2014 —

69.5% of them in the popular Forever format.

In 2014,

\$78.9 million

in **philatelic products** was sold, **UP**

212.1%

from last year.

\$43.6 million

was generated by the sales of Souvenir Sheets.

INNOVATION IN THE MAIL

he Postal Service is embracing innovation and encouraging the use of technologies that make mail more interactive and effective for customers.

The Intelligent Mail barcode identifies individual pieces of mail, trays, sacks and containers of mail and tracks them through the processing system — from acceptance to delivery.

Every Door Direct Mail

is an online service that allows **business mailers** to reach customers by neighborhood, city or ZIP Code.

Since the service was launched in 2011, the Postal Service has handled about

1.2 million transactions, resulting in more than

6.4 billion pieces of mail and more than

\$1.2 billion in revenue.

INNOVATION TECHNOLOGIES SYSTEMS AT WORK

he service provided daily by the Postal Service depends on an astonishing network of people and technology that collects, transports, processes and delivers the nation's mail. The Delivery Barcode
Sorter (DBCS) reads the
barcode on letters and
sorts them at
36.000 pieces

36,000 pieces per hour.

The new

Mobile Delivery Devices — or **MDD** —

are providing real-time scanning for daily delivery operations.

When implementation is complete in 2015, there will be more than

263,000 MDDs in use nationwide.

For more information about the Postal Service's impressive operations, check out the "Systems at Work" video at npm.si.edu/systemsatwork/exhibit.html.

SECURITY. LAW ENFORCEMENT. PRESERVING THE TRUST.

s one of the nation's oldest federal law enforcement agencies, the U.S. Postal Inspection Service is mandated to safeguard the entire Postal Service system — including the hundreds of thousands of employees

who process and deliver the mail and the millions of customers who use it. U.S. Postal Inspectors, assisted by their security force of uniformed Postal Police Officers, ensure public trust in the U.S. Mail.

Postal Inspectors reported approximately
6,000 arrests
and about

5,300 convictions

related to criminal, security and prevention investigations of postal crime in 2014.

Inspectors responded to more than 2,546 incidents

involving suspicious items, substances, powders or liquids in the mail or at postal facilities. Of those,

83 involved potential improvised explosive devices.

No injuries or fatalities were reported.

Inspectors recovered nearly

64,000 plastic pallets

and other postal equipment worth about

\$2.7 million

that was being misused, stored unnecessarily or located outside the postal network.

Inspectors seized and destroyed

1.3 million fraudulent

foreign lottery mailings at U.S. borders, preventing thousands of American customers from becoming victims of fraud.

Inspectors seized

11,000 counterfeit

postal money orders worth nearly

\$11 million

that were mailed to U.S. consumers from criminals overseas.

Inspectors seized more than

42,000 pounds

of illegal narcotics and

\$23 million

in drug-trafficking proceeds from the mail.

MILITARY POSTAL SERVICE AGENCY

n extension of the U.S.
Postal Service, the Military
Postal Service Agency
(MPSA) provides Department
of Defense personnel, their family
members and other authorized users
with mail services around the world.

Military mail moves within the United States via the Postal Service transportation network.

In 2014, more than

65 million pounds of mail

were delivered from the U.S. to military installations around the world.

There are

168

land-based

Post Offices and

160

on ships.

There are nearly

1,300

delivery

ZIP Codes

for military mail around the world.

JUST ONE DAY BY THE NUMBERS

ach day the Postal Service picks up, processes and delivers millions of letters and packages. No single operation in the world comes close to this level of connectivity to so many households and businesses. (Figures are averages.)

\$1.6 million

spent at self-service kiosks in Post Office lobbies

5,935

average number of mailpieces processed each **second**

356,103

average number of mailpieces processed each minute

21.3 million

average number of mailpieces processed each **hour**

512.8 million

number of mailpieces processed and delivered

209.9 million

pieces of First-Class Mail processed and delivered

265.1 million

pieces of Advertising Mail processed and delivered

\$223.7 million

revenue received

THE TOP 10 THINGS YOU SHOULD KNOW ABOUT THE U.S. POSTAL SERVICE:

- 10. The Smithsonian Institution's National Postal Museum is dedicated to the preservation, study and presentation of postal history and philately. The gallery provides an experience available nowhere else and offers something for everyone, from casual visitors to experienced collectors. For more information, go to postalmuseum.si.edu.
- 9. The phrase by Herodotus etched atop the James A. Farley Building in Manhattan "Neither snow nor rain nor heat nor gloom of night stays these couriers from the swift completion of their appointed rounds" is not the official Postal Service motto. The Postal Service does not have a motto.
- **8.** The Postal Service is environmentally friendly and is a respected sustainability leader. It promoted sustainable practices long before doing so was encouraged, mandated or governed.
- 7. The Postal Service is the only organization in the country that has the resources, network infrastructure and logistical capability to deliver to every residential and business address in the nation.
- **6.** The Postal Service has the country's largest retail network larger than McDonald's, Starbucks and Walmart combined, domestically.

- 5. The Postal Service can and does compete with the private sector and it collaborates with it, too. UPS and FedEx pay the Postal Service to deliver hundreds of millions of their ground packages to residences, taking advantage of the Postal Service's expansive delivery network. The Postal Service pays UPS and FedEx for air transportation, taking advantage of their comprehensive air networks.
- **4.** Mail is a great communication tool. No monthly plans. No signal outages. No roaming charges. Regardless of geographic location, anyone can send a letter for just 49¢ to anywhere in the United States, its territories and U.S. military and diplomatic installations worldwide.
- **3.** Mail is reliable, trusted and secure more than 200 federal laws protect the sanctity of the U.S. Mail. These laws are enforced by the U.S. Postal Inspection Service. U.S. Postal Inspectors are federal agents, mandated to safeguard the nation's mail including the people who move it and the customers who use it.
- 2. The Postal Service continues to improve customer service by increasing access to postal services online, on smartphones and in the places people visit every day: grocery stores, drug stores, ATMs and local retailers.

AND MOST IMPORTANTLY...

The Postal Service receives

NO tax dollars for operating expenses and relies on the sale of postage, products and services to fund its operations.



FUN FACTS

Most Common Post Office Names

Clinton is the most common Post
Office name with 26 locations. Madison
is second with 25. Franklin and
Washington are third with 24. Chester
and Marion are next with 23 each.

The lowest ZIP Code is **00501**.

a unique ZIP Code for the Internal Revenue Service in Holtsville, NY.

The **longest** rural delivery route is in Mangum, OK. The carrier travels

187.6 miles daily and delivers to

240 boxes.

The **highest**ZIP Code is **99950**in Ketchikan, AK.

The **shortest** rural delivery route is in Carrollton, TX. The carrier travels

1.2 miles daily and delivers to 312

central delivery boxes.

Postal Facts 2015 provides the public with information about the Postal Service. The facts in this publication may be reproduced for the purpose of stating the fact itself, in a business, informational, academic context

and the like and in the body of text discussing factual subject matter relevant to the fact being presented. However, these facts may become outdated after publication and seeking the latest information is advised.

Please go to usps.com/postalfacts for the entire story.

Trademarks

The Eagle Logo, the trade dress of USPS packaging, the Letter Carrier Uniform and the Postal Truck and the following word marks are among the many trademarks owned by the United States Postal Service®: Certified Mail®, Click-N-Ship®, Every Door Direct Mail®, Express Mail®, First-Class™, First-Class Mail®, Forever®, Global Express Guaranteed®, gopost®, Intelligent Mail®, Metro Post®, Parcel Select®, P.O. Box™, Post Office™, PostalOnel®, Postal Police™, Postal Service™, Postal Inspection Service®, Premium Forwarding Service®, Priority Mail®, Priority Mail Express™, Priority Mail Express International™, Priority Mail Flat Rate®, Priority Mail International®, Priority: You™, Return For Good™, Registered Mail™, Standard Mail®, The Postal Store®, United States Postal Service®, U.S. Mail®, U.S. Postal Inspector™, U.S. Postal Inspection Service®, U.S. Postal Service®, USPS®, USPS BlueEarth™, USPS Mobile®, USPS Tracking™, USPS.COM®, usps.com®, ZIP+4® and ZIP Code™.

This is not a comprehensive list of all Postal Service trademarks.









